

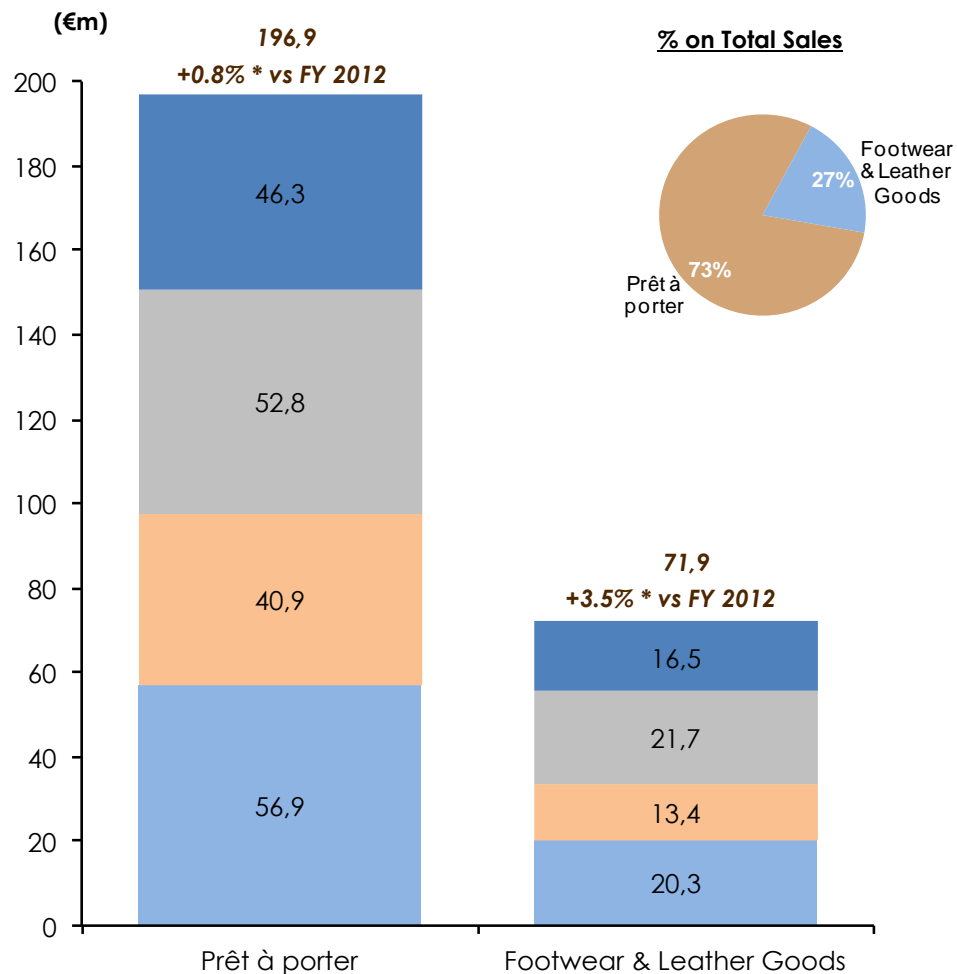


AEFFE

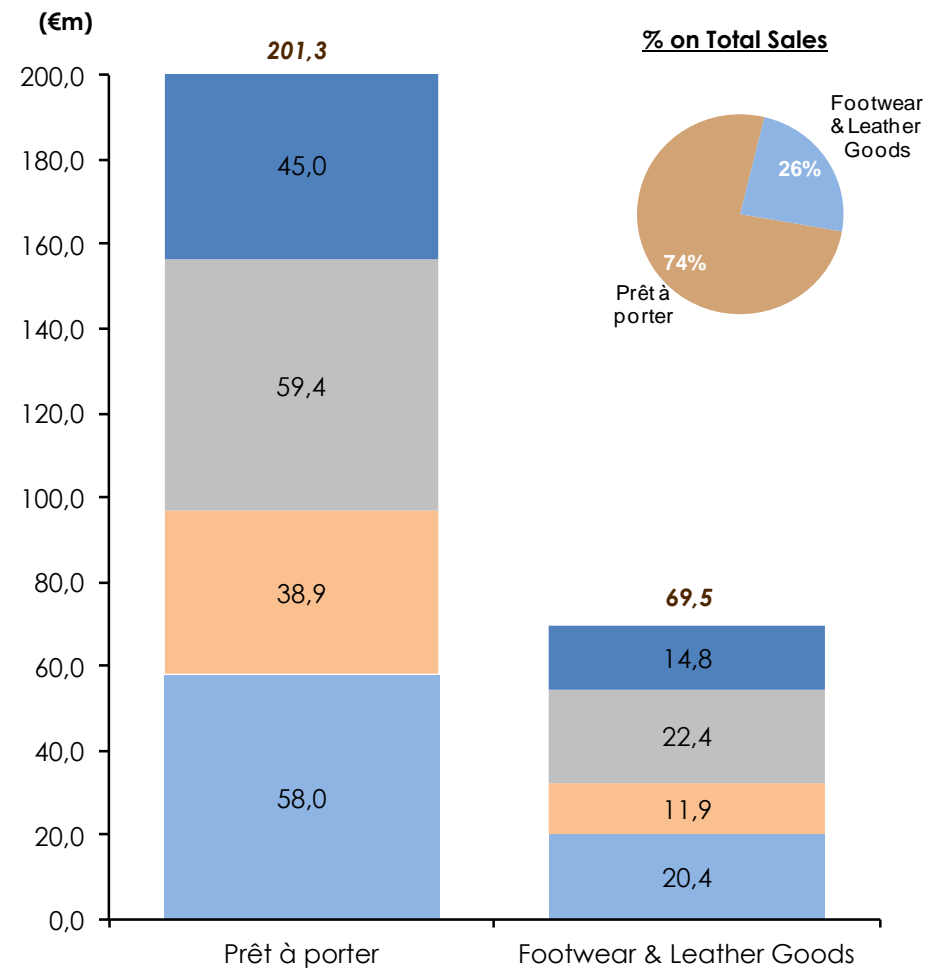
2013 Consolidated Revenues Presentation
12, February 2014

Net Sales Breakdown by Division⁽¹⁾

FY 2013



FY 2012



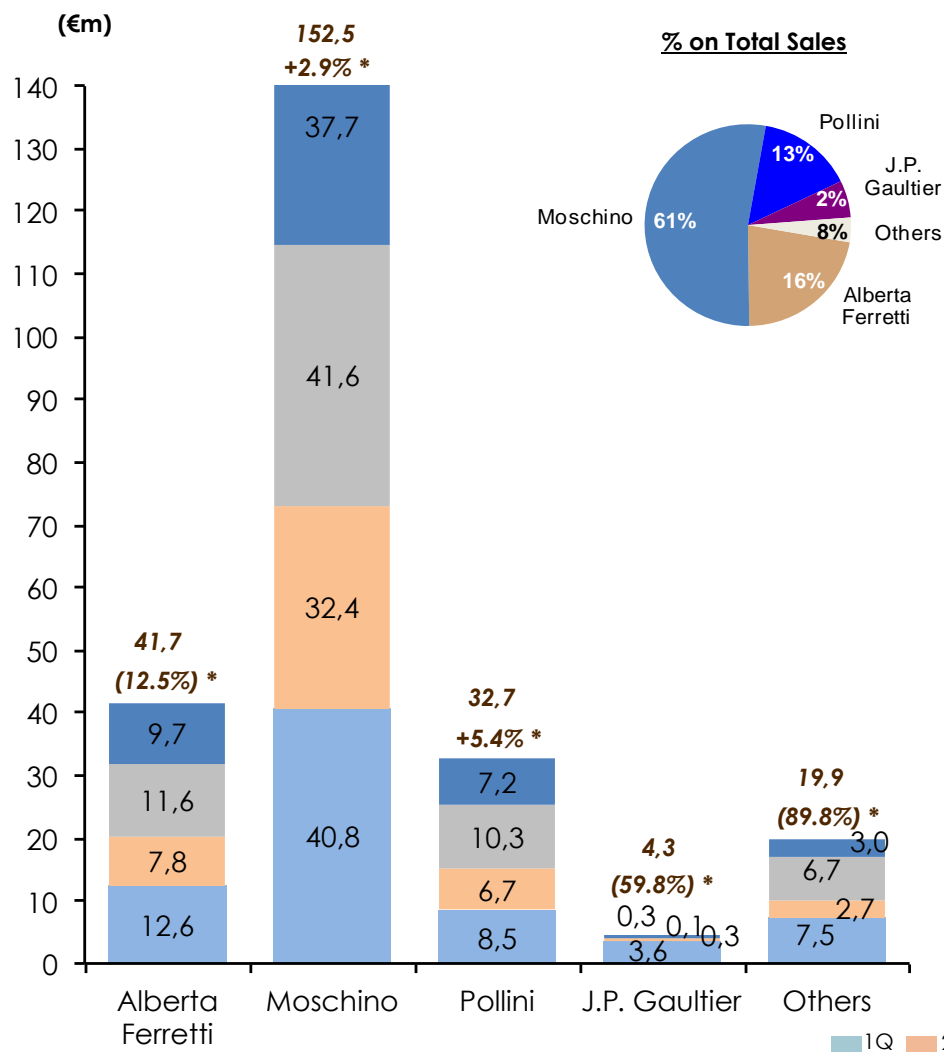
(1) Before inter-divisional eliminations

* At constant exchange rates

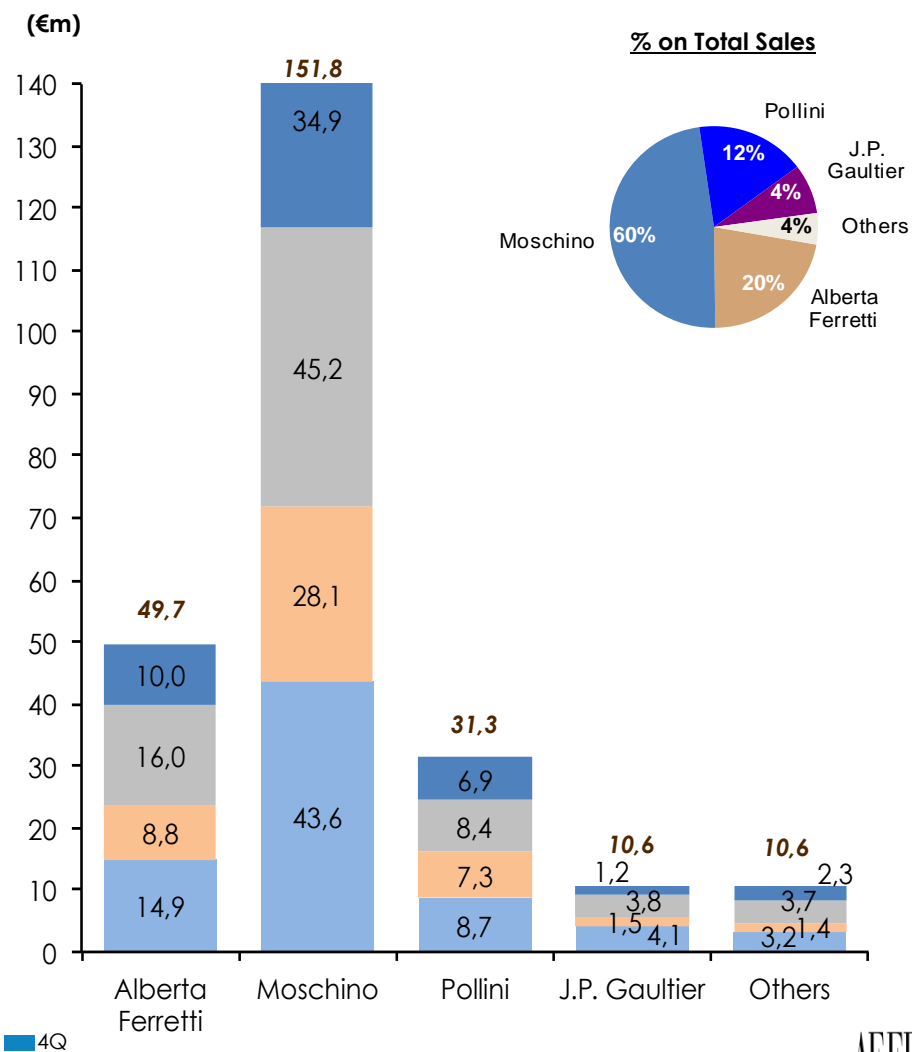
1Q 2Q 3Q 4Q

Net Sales Breakdown by Brand

FY 2013



FY 2012

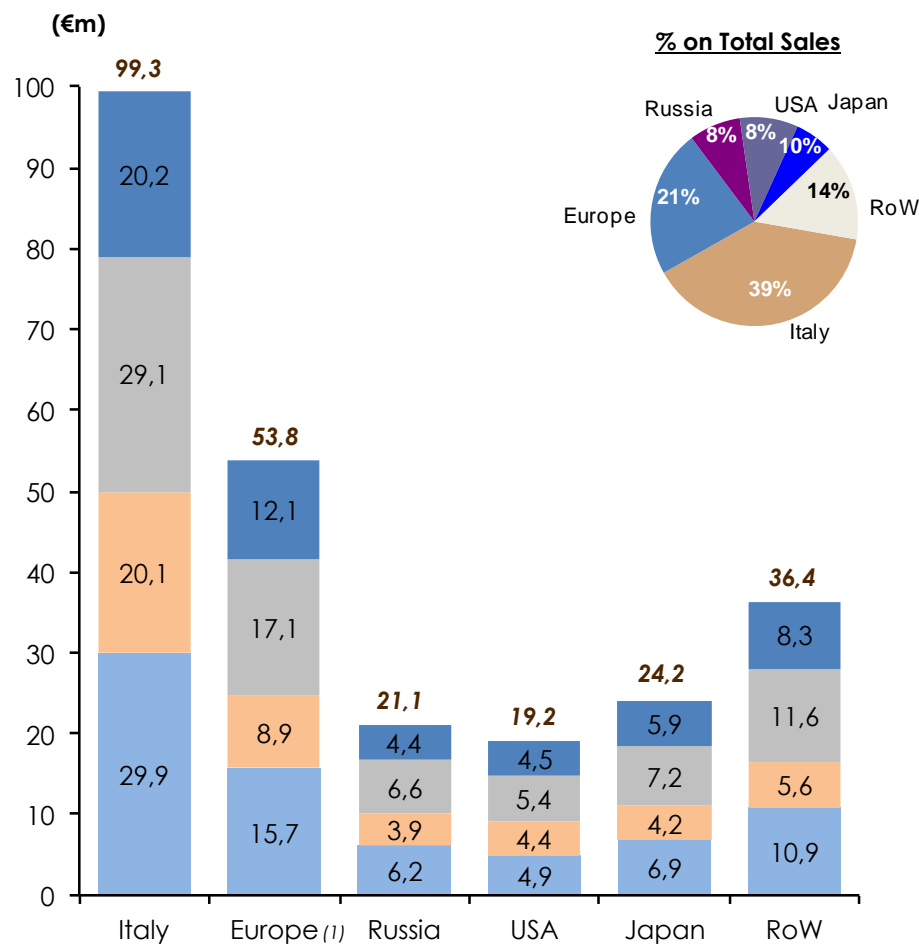
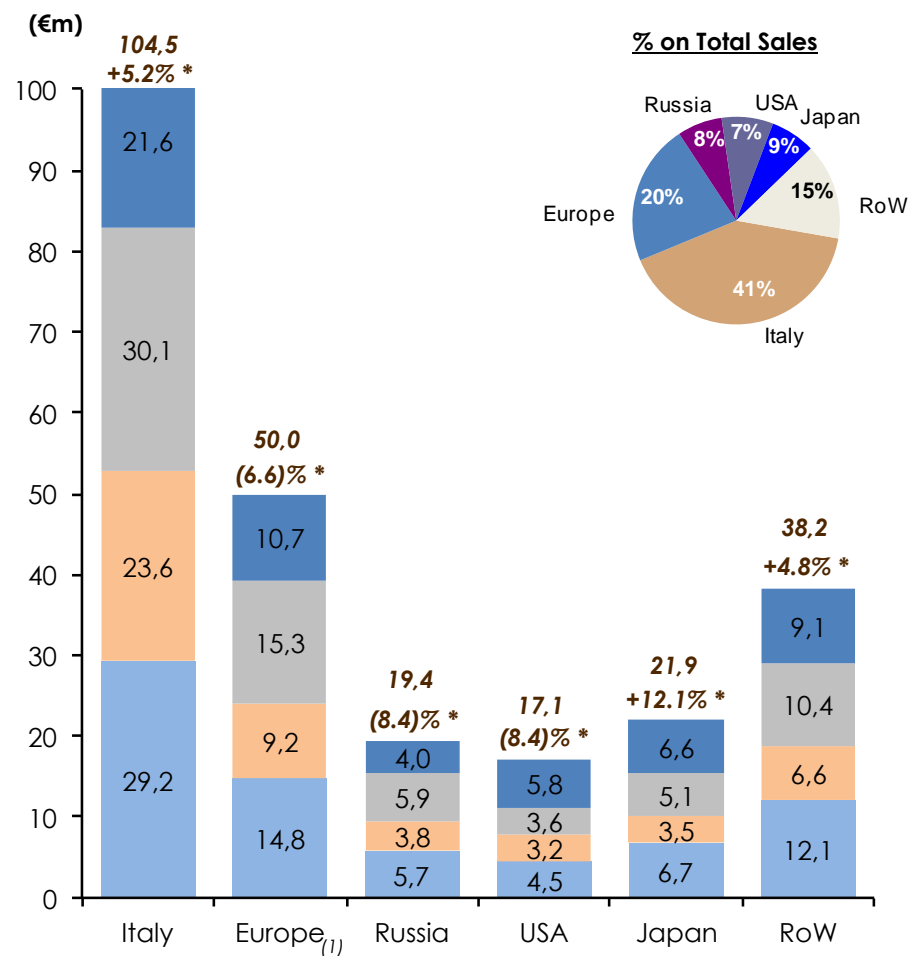


* At constant exchange rates

Net Sales Breakdown by Region

FY 2013

FY 2012



(1) Italy and Russia excluded

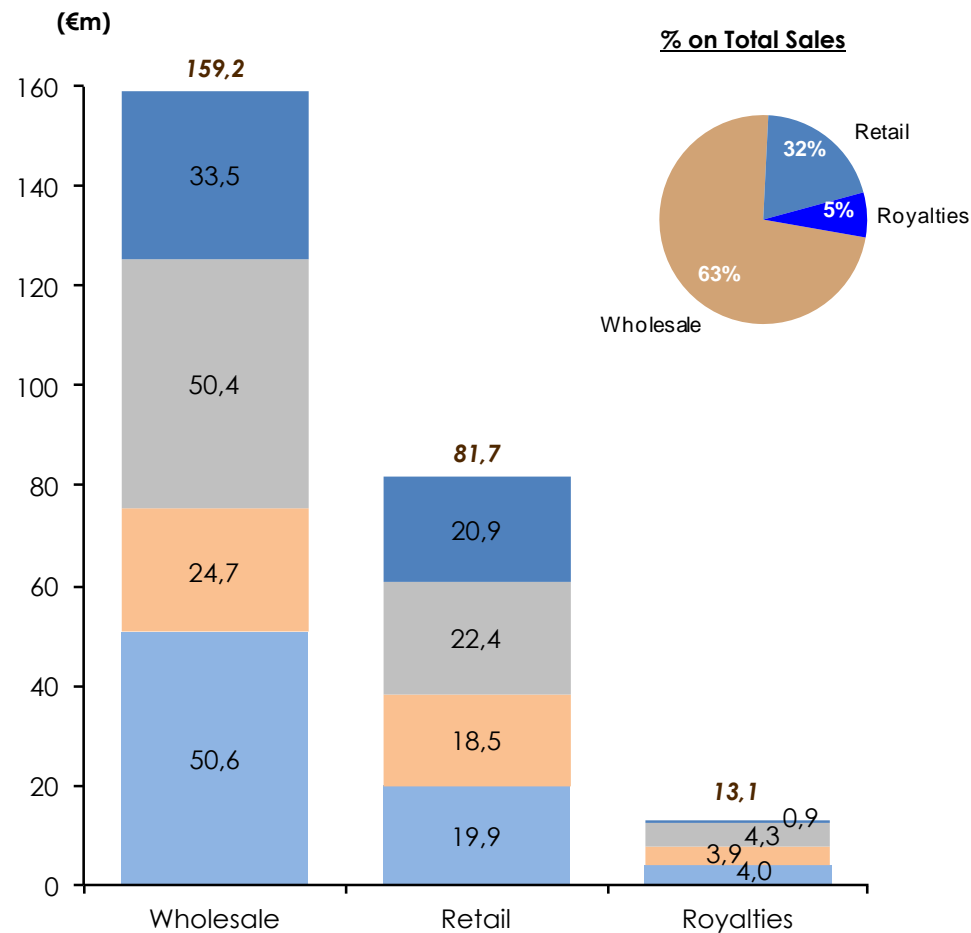
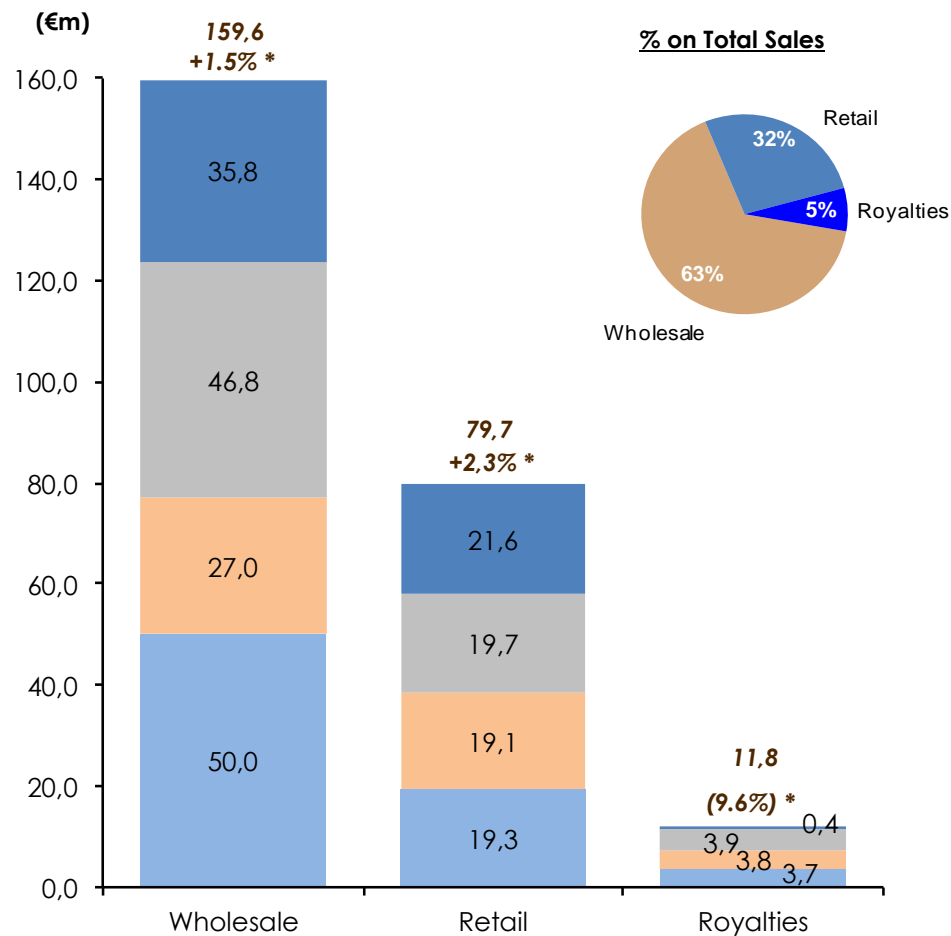
* At constant exchange rates

1Q 2Q 3Q 4Q

Net Sales Breakdown by Channel

FY 2013

FY 2012



* At constant exchange rates

1Q 2Q 3Q 4Q

Important Information

- The information provided in this presentation is being furnished to you solely for your information on a confidential basis. Neither this document nor any copy thereof may be reproduced or redistributed. Persons into whose possession the content of this presentation come should inform themselves about and observe any such restrictions. Any failure to comply with the restrictions set forth above may constitute a violation of applicable securities laws.
- This announcement does not constitute an invitation to underwrite, subscribe for or otherwise acquire or dispose of any Aeffe SpA shares.